

My Resume



Me :-)

"Satvinder Singh Galhotra"
aka...."Raji"



Born

"6th February, 1975"

City : Ranchi | State : Jharkhand
Country : India



Schooling

Class 4th to Class 12th
(1984 - 1993)

Did my schooling at various locations due to transferable job of my father. It taught me the life-lesson of adapting quickly in new environments



College

Bachelor of Arts
(1993 - 1996)

@ Avdesh Pratap University (Riva)
From Birsinghpur Pali (MP, India)



Advance Courses

"Multimedia & Graphics
Designing Crash Course"

Move to "Delhi - India" for above course from "Priyadarshini Institute" in 1997 (6 Month Course)



Advance Courses

"Advance Diploma in
Multimedia & Animation Course"

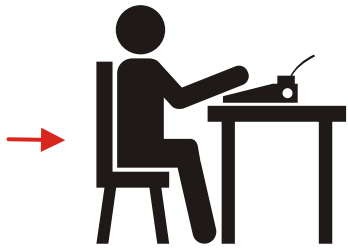
Move to "Hyderabad - India" for above course from "Aptech - Arena" in 1998 (1 Year Course)



Advance Courses

Diploma in Computer
Application"

Simultaneously, in "Hyderabad - India" I have done above course from "VJ Institute" in 1998 (6 Months Course)



Typing Course

Done from "Hyderabad, India" in 1998 (3 months course.) Attained speed of "50 to 60 words per minute", (English & Hindi)



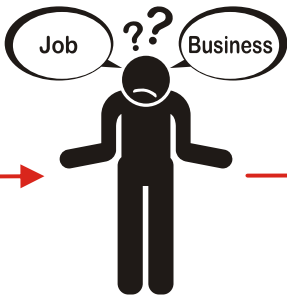
Part Time Job

Concurrent with my studies, I took on a Part time Job as a "Graphics Designer" in Printing company in 1998 "Hyderabad" for (4/5 months)



It's Time To Go Home

In 1999 after completing all my studies from Hyderabad (City), I returned home to a very remote place called "Ghodadongri - District Betul, MP"



What To Do Further

Thus faced the big question? What next?



He Gave Me An Idea!

Sensing my interest in being an entrepreneur, my father gave me an idea "you are a good artist, and it's your childhood hobby & passion, so you could design & make Safety Posters for Coal Mines & for other Industries, as there is a good scope in this field"



Let's Do It

That got me going and in February 1999 I launched my company "Safe-Era"



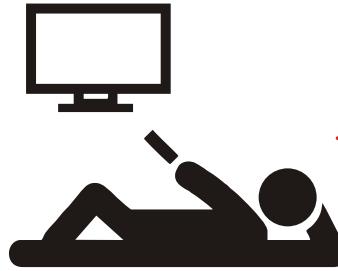
Sketching...

2 / 3 months I worked hard sketching Safety posters to get prepared. I was still not satisfied with the outcomes!



Still Not Satisfied, But One Day....

Suddenly one day, while watching a show on TV, "India`s Most Wanted" (a reality show in crime), the idea struck my mind, and laid the theme for my safety posters: -"Actual Fatal Accidents in Mines, utilizing data from published reports.



10 Posters Ready..

By October 1999, I had prepared 10 poster designs, that were ready to print



My First Efforts Took Real Shape...

After one month my printed posters arrived and I was so happy to see my drawings taking shape :-)



Time For Marketing

I prepared myself & got ready for my very first marketing tour - November 1999



My First Order..

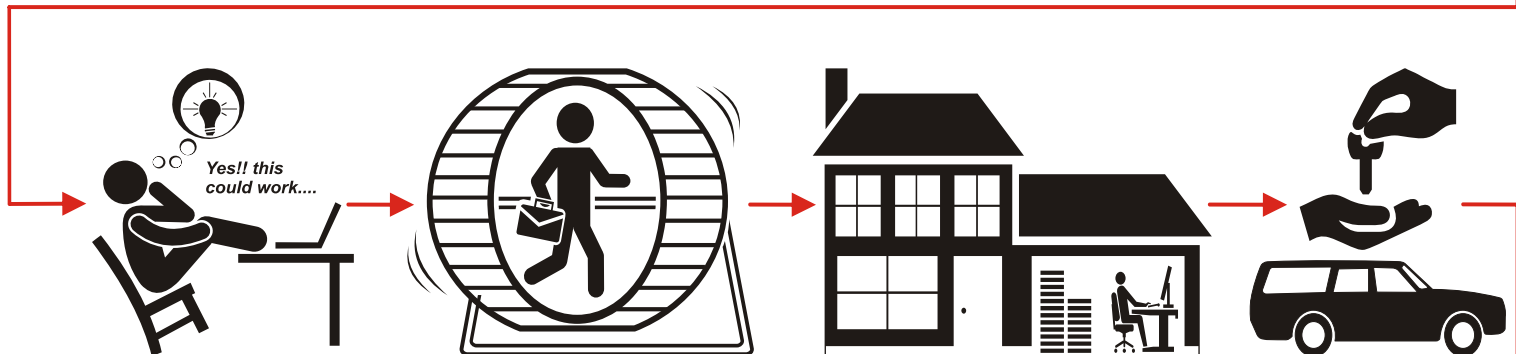
After 15 days, I was back to my home with orders of an amazing 3 hundred thousand rupees!

Time For Delivery...

Now it's time to deliver the orders in hand. So, I started packing the posters & dispatched them on-time. A truly joyful experience!

Hard Earned Money

A dream come true, as like every businessman, when the payments for the first project arrive, (in March 2000 year)



New Idea

Feeling encouraged, I got ready with some new ideas to implement in business & develop new products

Same Routine...

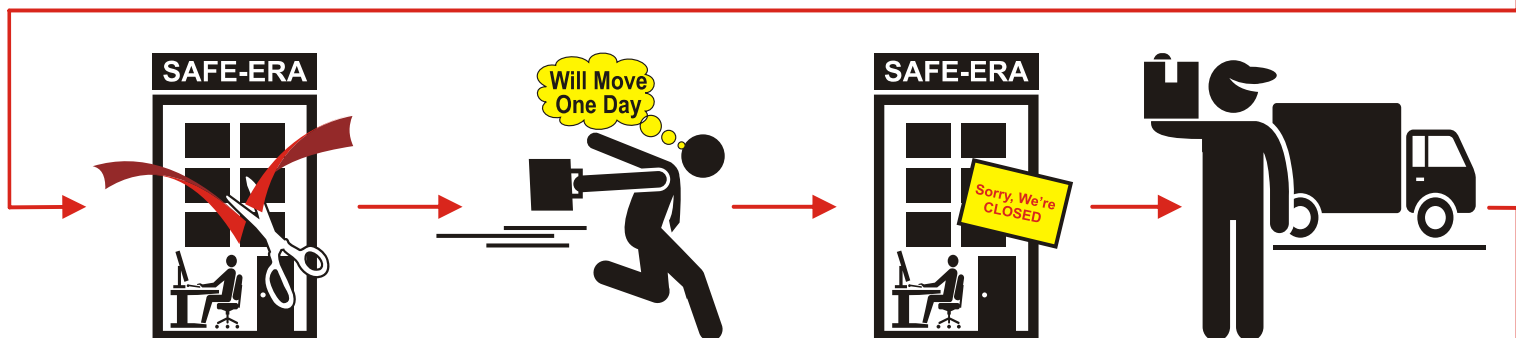
For next 3/4 years, this was the same business cycle I followed to run my company "Safe-Era"!

Our Big New House...

Moving with my parents, our new house was very big, so I opened my first "Home Office" in one room, year 2001.

My First Car

In 2001, I purchased my first car with my own hard-earned money. It was "Tata Sierra"



My Company 1st Office

In 2002, I have opened my company's first rented office in "Chandrapur" in Maharashtra, India. (where my father got transferred)

My Target City

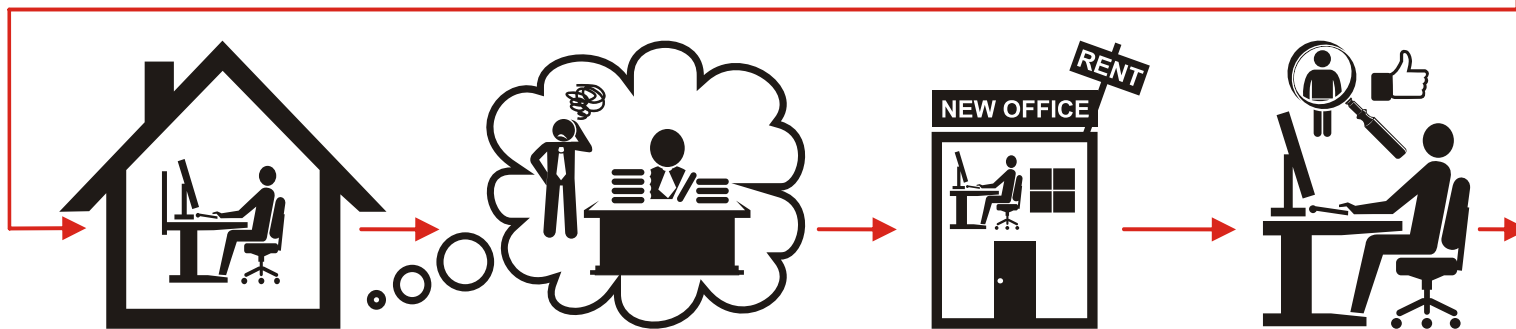
...I felt "Chandrapur" city would be a rather small market to support my dreams, so it was time for a move to a bigger city.

Planning the Move

After 10 Months I decided to shift to a big city "Nagpur" 160 km away from Chandrapur. .

City Change

In 13th April, 2003, I packed my bags, took my car & shifted to Nagpur city, where I rented a small apartment for my stay



Home Office

One room of the apartment served as my "Home Office Studio" there.

Again Search Begins

.... In due course, I decided to set up a rented office in Nagpur city with some staff.

My 2nd New Office

In Dec-2003, I took the possession of my new 180 sq ft Rented office. Later-on in 2006 I purchased this office & become the proud owner.

Settled-Down

After few months, my work continued to expand and recruited some more employees.



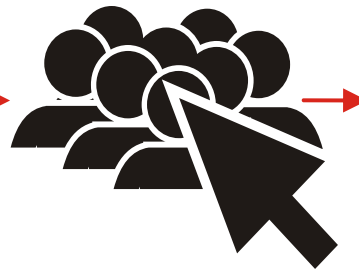
Walking Customers

As I was sitting in market place, I added Printing & Graphics Designing works to my portfolio for customers.



My Fixed Target

But my focus customers continued to be the Big Manufacturing Plants & my main Target Products was "Safety Posters"



Hired More Employees

So after few months in 2004, I hired some more staff for my office, viz.- 1 for tele calling, 1 for administration work & 1 for marketing work.



Employee In Delhi

Then in 2004 Dec, I hired 1 marketing executive in Delhi also, to promote my products there in North side of India.



Big Loss

The Delhi office did not prove to be profitable, but from that loss I gained lot of experiences & explored my Product.



Exploring New Customers

Then I ventured into the complex Govt. Tender Bidding System. I bid for any city in India, no matter how far it was & secured many tenders with good experience.



Marriage

Upon turning 30, in September 2005 I got married.



Father Retired

In November 2005, my father also retired from his Coal Mines Job, and I encouraged him to move to Nagpur



Our Family Home

In 2006 January onwards, we acquired a 3000 sq. ft. plot in Nagpur City & built the family home.



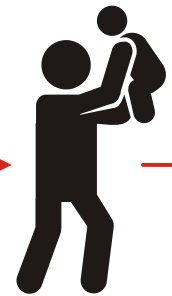
Same Business Routine

For many years, I followed the same business routine; and executed many Govt. & Pvt. Tenders at pan India locations...



Good Experience

From Industrial Sector, I gained a variety of experiences like :- Complete Administrations work, Tour management, Leadership, Installations...etc



Proud Father

In 2008, August, I become a proud father of a son.



My New Car

Finally in 2015, I invested in my new dream car.



Sad News

In 2016, November, my Father passed away due to long illness.



Long Story Short

After seeing many ups & down in life, now I have finally decided to switch the country and permanently move to Canada and explore a new career there.



23 Years of Experience

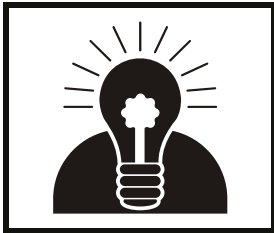
After spending more than 2 decades in business career, I feel enriched and have learnt many new skills by my own experiences, which may not be possible if I was not an entrepreneur.

In-Short Detail :-

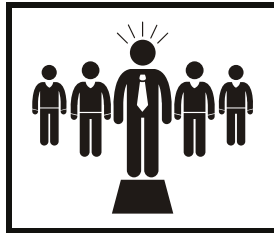
My Basic Skills & Computer Skills



Good Communication Skill



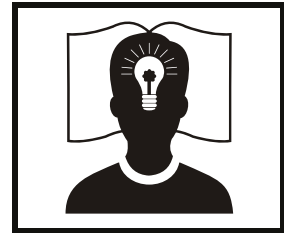
Very Creative & Expert in Office Administrative Work



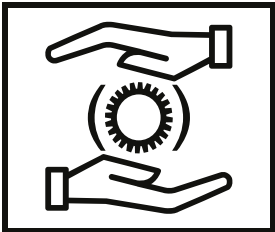
Good Team Leader



Good Knowledge of Marketing



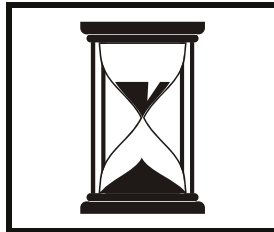
Good Printing Knowledge



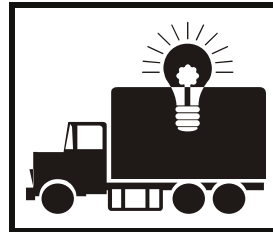
Good Installation Experience in My Field



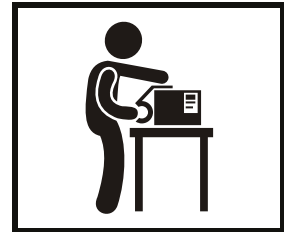
Good Business Tour Management Skill



Expert in Job Before Deadline



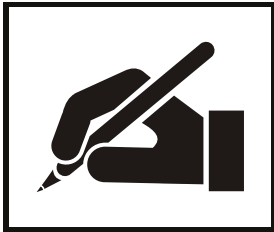
Good Knowledge of Delivery Part



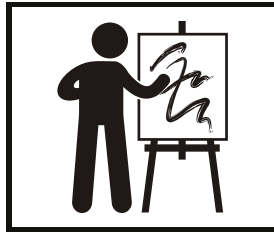
Expert in Packing the Products Neatly & Beautifully



Very Calm in any Pleasurable Situation



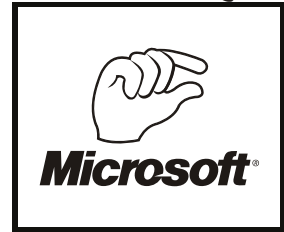
Good Hindi / English Slogan Writer



Born Artist by Nature



Digital Artist & Graphic Designer by Profession



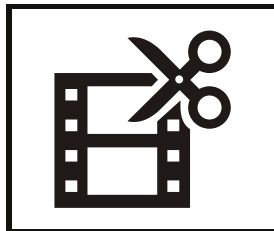
Basic Knowledge of Microsoft Softwares



Expert in CoreDRAW Software



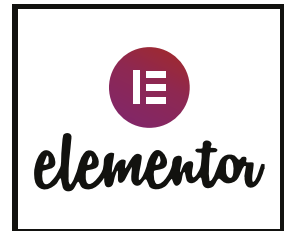
Expert in Photoshop Software



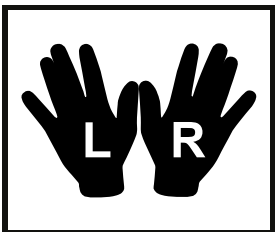
I know Video Editing also



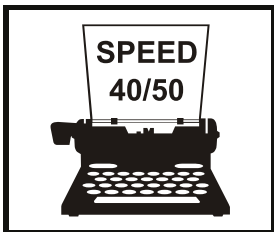
Basic WordPress Knowledge



Basic Elementor Knowledge, I Have Created My Own Website.



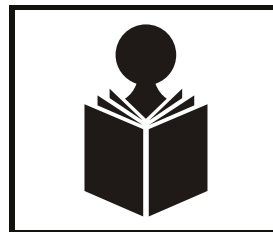
Ambidexter "I Can Operate Two Systems Simultaneously"



Hindi / English Typing Expert. 40 to 50 Words/Min.



Internet Expert Surfer



Easy Learner of Any New Software



Life Goes On..... With New Ideas & New Goals

MY OFFICIAL NAME IS

“Satvinder Singh Galhotra”
aka **“Raji”**

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